# J.S. University, Shikohabad

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# Value Added Course

**Interpersonal Skill** 

VAC-191

## **FACULTY OF COMMERCE**



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### **Interpersonal Skill**

#### Duration: 30 Hours.

**Course Objectives:** 

• To understand the nature of interpersonal communication

• To appreciate the importance of assertion in interpersonal communication and be

introduced to some key assertion strategies

• To understand the interpersonal nature of giving feedback, receiving criticism and resolving conflicts

• To establish attentive listening as an assertion strategy

• To understand meeting skills as interpersonal skill

#### **Course Outcome:**

Upon completion of the course, the student will be able to demonstrate knowledge of the following topics:

· Contribute to safe learning environment

• Have given thoughtful and diligent assessment of the learner's assets and needs prior to the exchange

• Recognize that effective feedback is usually uncomfortable • Assess recipient's level of readiness for feedback

· Identify and address barriers to receiving feedback

- Develop a safe space for discussion and critical appraisal of the feedback given
- Mutually arrive at a meaningful assessment and plan of action towards

#### Syllabus Outline

1. Module-1

- Alive to facts and developments
- Commitment to democratic values
- Commitment to Pluralism
- Secular outlook
- Pride in Indian nation, culture, history and heritage

- Analytical approach
- Clearheaded
- Good communication skills.

#### 2. Module-2

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- Depth of knowledge
- Determination
- Command over language
- Discipline
- Hardwork
- Initiative/enterprising
- Integrity
- Dress pattern/code

#### 3. Module-3

- Logical approach
- Methodical and systematic approach
- Proper mobilization and utilization of resources
- Strong moral values
- No jealousy
- No persecution complex
- No unreasonable fear
- Optimistic

#### Module-4

- Perseveranc
- Planning
- Practical approach
- Practical knowledge
- Promptness to take decisions
- Sense of right and wrong
- Sincerity
- Willingness to take calculated risks
- Smile
- Appreciation
- Paying attention to others
- Active listening
- Team man
- Empathy **y**

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Faculty of commerce	AY: 2019-20
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#### **References:-**

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2. Krizan, A., Merrier, P., & Jones, C. (2002). Business Communication (5th ed.). Ohio: South-Western College Publishing.

3. O'hair, D., Friedrich, G., & Shaver, L. (1998). Strategic communication (3rd ed.). Boston: Houghton Mifflin Co.

4. Paterson, R. (2001). The assertive book. Mumbai: Magna Publishing Co

5. Timm, P., & DeTienne, K. (1980). Managerial communication (3rd ed.). New Jersey: Prentice-Hall

of Faculty) Course Coordinator Pappy Paul Doch

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