J.S. University, Shikohabad

Established by UP Govt. Act No. 07 of 2015 Recognized by U.G.C. under section 2 (f) of Act-1956



Value Added Course

Interpersonal Skill

VAC-191

FACULTY OF COMMERCE



e

ź

έ.

Interpersonal Skill

Duration: 30 Hours.

Course Objectives:

• To understand the nature of interpersonal communication

• To appreciate the importance of assertion in interpersonal communication and be

introduced to some key assertion strategies

• To understand the interpersonal nature of giving feedback, receiving criticism and resolving conflicts

• To establish attentive listening as an assertion strategy

• To understand meeting skills as interpersonal skill

Course Outcome:

Upon completion of the course, the student will be able to demonstrate knowledge of the following topics:

· Contribute to safe learning environment

• Have given thoughtful and diligent assessment of the learner's assets and needs prior to the exchange

• Recognize that effective feedback is usually uncomfortable • Assess recipient's level of readiness for feedback

· Identify and address barriers to receiving feedback

- Develop a safe space for discussion and critical appraisal of the feedback given
- Mutually arrive at a meaningful assessment and plan of action towards

Syllabus Outline

1. Module-1

- Alive to facts and developments
- Commitment to democratic values
- Commitment to Pluralism
- Secular outlook
- Pride in Indian nation, culture, history and heritage

- Analytical approach
- Clearheaded
- Good communication skills.

2. Module-2

ž

ίτ.

ì 🍦

- Depth of knowledge
- Determination
- Command over language
- Discipline
- Hardwork
- Initiative/enterprising
- Integrity
- Dress pattern/code

3. Module-3

- Logical approach
- Methodical and systematic approach
- Proper mobilization and utilization of resources
- Strong moral values
- No jealousy
- No persecution complex
- No unreasonable fear
- Optimistic

Module-4

- Perseveranc
- Planning
- Practical approach
- Practical knowledge
- Promptness to take decisions
- Sense of right and wrong
- Sincerity
- Willingness to take calculated risks
- Smile
- Appreciation
- Paying attention to others
- Active listening
- Team man
- Empathy **y**

J.S. University, Shikohabad

Value Added Course

Faculty of commerce	AY: 2019-20
r dealey of commence	

References:-

1. Dwyer, J. (1993). The Business Communication handbook (3rd ed.). New York: Prentice Hall.

2. Krizan, A., Merrier, P., & Jones, C. (2002). Business Communication (5th ed.). Ohio: South-Western College Publishing.

3. O'hair, D., Friedrich, G., & Shaver, L. (1998). Strategic communication (3rd ed.). Boston: Houghton Mifflin Co.

4. Paterson, R. (2001). The assertive book. Mumbai: Magna Publishing Co

5. Timm, P., & DeTienne, K. (1980). Managerial communication (3rd ed.). New Jersey: Prentice-Hall

of Faculty) Course Coordinator Pappy Paul Doch

* * * *

(Name of Faculty Dean Academics ~ AKL'led

(Nume of Eaculty)

Director/Principle/Dean of Faculty/Department Dr. Gana Yadaw